

Message Text

UNCLASSIFIED

PAGE 01 MANILA 02225 210555Z

20

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W

----- 123580

R 210355Z FEB 75

FM AMEMBASSY MANILA

TO USDOC WASHDC

INFO SECSTATE WASHDC 0762

AMEMBASSY SINGAPORE

UNCLAS MANILA 2225

E.O. 11652: NA

TAGS: BEXP, RP

SUBJECT: PROCESS CONTROLS USA -- CONSTRUCTION OF BOOTHS

REF: MANILA 2206

1. FOLLOWING IS ABSTRACT OF BIDS RECEIVED THREE

CONSTRUCTION COMPANIES:

A.L. ESPIRITU KANLAON VIKING METAL
CONSTRUCTION CONSTRUCTION INDUSTRIES

----- ----- -----

A. CARPENTRY:

EXHIBIT BOOTHS P17,023.90 P19,071.36 P18,130.00

B. CABINETRY:

RECEPTION AREA 6,430.10 3,816.10 13,500.00

C. PAINTING:

EXHIBIT BOOTHS 10,346.95 10,267.42 3,479.00

D. GRAPHICS,

LETTERING,

PHOTOS, SILK-

SCREENS 694.05 1,181.93 1,138.00

E. ELECTRICAL

WIRING

FIXTURES &

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MANILA 02225 210555Z

LIGHT

FITTINGS H 8,138.80 4,125.24 24,650.00

TOTAL COST P42,633.80 P38,462.04 P60,897.00

2. IN ANALYZING ABOVE BIDS, WE NOTE THAT MAJOR DIFFERENCES ARE IN AREA OF ELECTRIC WIRING UNDER ITEM E. WE HAVE MADE DETAILED ANALYSIS OF COSTS OF INDIVIDUAL PIECES IN ITEM E AND OUR COSTING TOTALLED PESOS 5,385. THIS COSTING DOES NOT INCLUDE INSTALLATION, AND BEST ESTIMATE APPEARS TO HAVE BEEN MADE BY ESPIRITU.

3. WE THEN DISCUSSED OUR COSTING OF PESOS 5,385 WITH KANLAON AND QUESTION (A) WHETHER KANLAON CAN FURNISH ITEMS AT PRICES QUOTED (TOTAL P4,125.24) AND (B) WHETHER KANLAON INCLUDED INSTALLATION EXPENSES IN QUOTATION. KANLAON REPLIED IN AFFIRMATIVE ON BOTH QUESTIONS.

4. WE ARE STILL TROUBLED BY LOW KANLAON QUOTATION ON ITEM E WHICH IS SENSITIVE AREA IN PHILIPPINES WHERE ELECTRICAL WORK IS OFTEN FAULTY. OUR ANALYSIS SUPPORTS OUR CONCLUSION THAT ESPIRITU ESTIMATE IS REASONABLE AND CORRECT.

5. MOREOVER, ESPIRITU IS EXPERIENCED CONTRACTOR WHICH HAS DONE ALL MAJOR AUSTRALIAN SHOWS IN MANILA, INCLUDING LAST SHOW OF 52 COMPANIES IN HOTEL INTER-CONTINENTAL. IT IS HIGHLY RECOMMENDED BY AUSTRALIAN TRADE COMMISSIONER OFFICE AND ENDORSED BY USRTC STAFF WHO HAVE VISITED MANILA, BEGINNING WITH TOM MAYFIELD IN EARLY 1974. KANLAON IS ALSO EXPERIENCED BUT VERY LARGE CONTRACTOR WHICH MAY HAVE A NUMBER OF OTHER JOBS REQUIRING CLOSE ATTENTION. FOR EXAMPLE, WHEN WE TELEPHONED KANLAON TO INFORM OF CHANGE IN VENUE AND INVITE IT TO NEW BRIEFING, KANLAON TEAM WHICH HAD BEEN TO FIRST BRIEFING WAS OUT ON JOB IN TARLAC.

6. SINCE THERE IS WIDE DISCREPANCY IN BIDDING ON ELECTRICAL WORK, AND FURTHER BECAUSE WE MAY NEED TO USE GENERATORS, WE RECOMMEND THAT CONTRACT FOR CONSTRUCTION OF BOOTHS BE LIMITED TO JUST THAT AND ELECTRICAL WORK BE SEPARATE SUBJECT. BIDS FOR ITEMS A THROUGH F SHOW FOLLOWING TOTALS:

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 MANILA 02225 210555Z

ESPIRITU PESOS 34,493.

KANLAON PESOS 34,336.81

VIKING PESOS 36,247.

ON BASIS OF ESPIRITU'S EXPERIENCE, WE THEREFORE REQUEST APPROVAL TO SIGN CONTRACT FOR CONSTRUCTION OF BOOTHS AT PESOS 34,495.

7. WE WISH TO CALL ATTENTION TO FACT THAT ABOVE CONCERN ONLY BOOTH CONSTRUCTION AND INSTALLATION. IT DOES NOT INCLUDE SITE PREPARATION WHICH SUBJECT OF MANILA 2206 NOR COSTS FOR POWER GENERATING EQUIPMENT AND LEAD IN LINES OR GRAPHICS.

SULLIVAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MANILA02225
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750061-1187
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750224/aaaaavbi.tel
Line Count: 122
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 MANILA 2206
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 01 DEC 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 DEC 2003 by ThomasVJ>; APPROVED <30 DEC 2003 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROCESS CONTROLS USA -- CONSTRUCTION OF BOOTHS
TAGS: BEXP, RP
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006